

# CONTRACTING FOR OPTIMAL INVESTMENT WITH RISK CONTROL

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# Overview

- Optimal investment under constraint on law of wealth
- First best contract
- Second best contract
- Robust contract
- Law-invariant coherent risk measures.

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Solution is easy:

$$U'(w_T) = \lambda \zeta_T$$

where  $\lambda$  is chosen to match the budget constraint.

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Of course, generating terminal wealth  $X$  will cost more than  $w_0$ ; **the principal wants to hire the agent for as little as possible**, subject to the participation constraint of the agent:

$$EU_A(\varphi(X)) \geq \underline{u}$$

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Cheapest way to give agent his reservation utility level is by taking

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First best is a rather unrealistic solution concept ...

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$$v(0) = 0, \quad v'(0) = \gamma \bar{z}$$

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from the second best solution we have

$$X - \varphi(X) = (u')^{-1}\left(\frac{v'(X)}{\gamma}\right).$$

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and

$$\begin{aligned} \rho^\mu(X) &= - \int \psi(z) \left\{ \int_{1-F_\zeta(z)}^1 a^{-1} \mu(da) \right\} F_\zeta(dz) \\ &= -E[\psi(\zeta) g_\mu(\zeta)] \end{aligned}$$

for some non-negative increasing  $g_\mu$ .



## The optimization problem.

$$\max_{\psi \downarrow} EU(\psi(\zeta_T)), \quad w_0 = E[\zeta_T \psi(\zeta_T)], \quad E[\psi(\zeta_T) g_\mu(\zeta_T)] \geq b \quad \forall \mu \in \mathcal{M}$$

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Suppose  $\mathcal{M} = \{\mu_1, \dots, \mu_n\}$ ,  $g_i \equiv g_{\mu_i}$ , and  $\mu_i(\{0, 1\}) = 0$ .

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Complementary slackness:  $\alpha \cdot z = 0$ .

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$$E [ U(\psi(\zeta)) - \psi(\zeta)h(\zeta) ] = \int_0^1 \{U(\tilde{\psi}(x)) - \tilde{\psi}(x)\tilde{h}(x)\} dx \equiv \Psi,$$

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$$\begin{aligned} \Psi &= \int_0^1 \{U(\tilde{\psi}(x)) - \tilde{\psi}(x)(\tilde{h}(x) + \eta'(x))\} dx + \int_0^1 \tilde{\psi}(x)\eta'(x) dx \\ &\leq \int_0^1 \tilde{U}(\tilde{h}(x) + \eta'(x)) dx + [\tilde{\psi}(x)\eta(x)]_0^1 - \int_0^1 \eta(x) d\tilde{\psi}(x). \end{aligned}$$

## How does it look?

Take  $\sigma = 0.35$ ,  $\mu = 0.2$ ,  $r = 0.05$ ,  $T = 1$ ,  $w_0 = 1$ ;  $\underline{u} = U_A(0.05)$  and

$$U(x) = f_R(x + a) - f_R(a), \quad f_R(x) = x^{1-R}/(1 - R),$$

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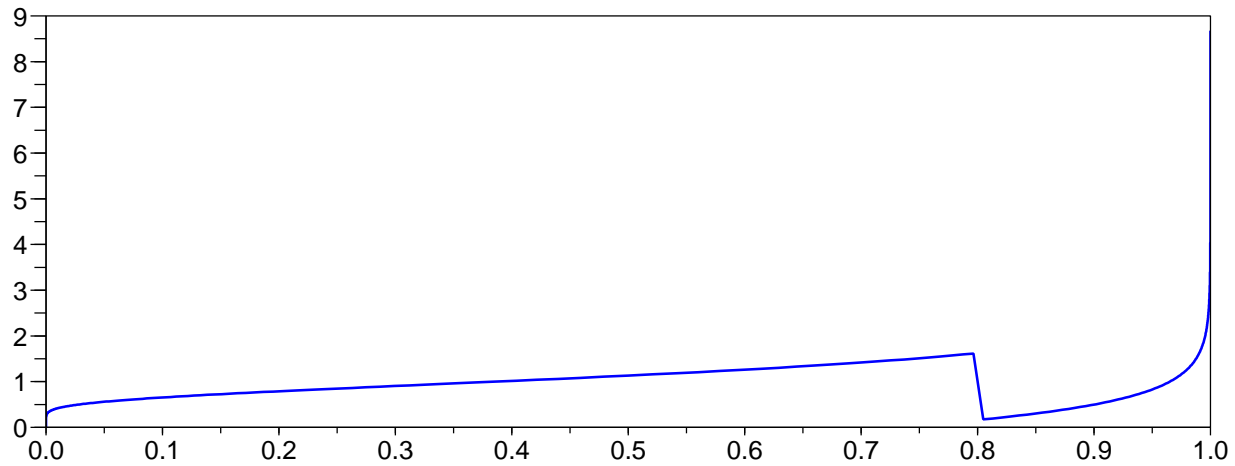
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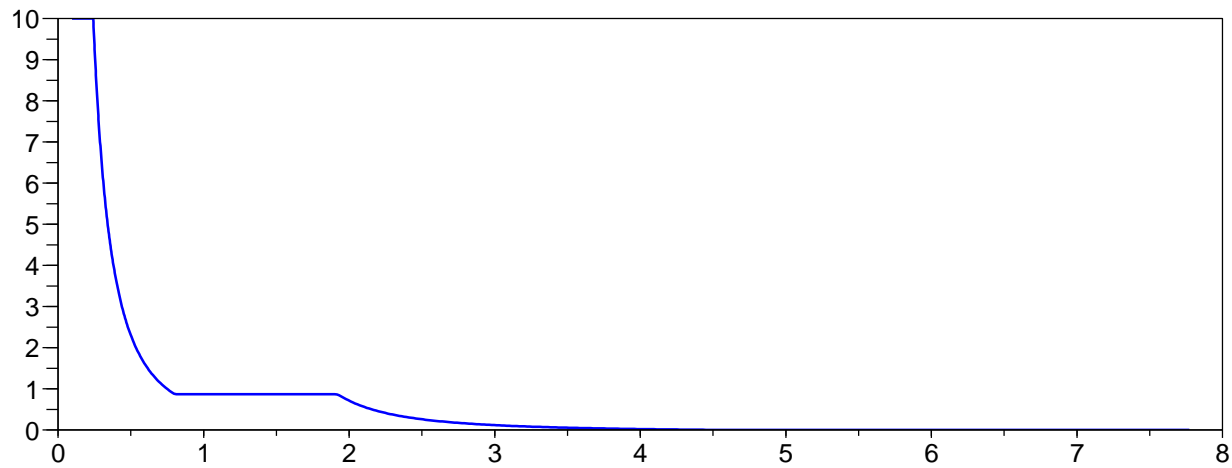
- **Example 5:**  $\mu_1, \mu_2$  of the same form,  $a_1 = 0.65$ ,  $a_2 = 0.05$ , and  $b_1 = 1$ ,  $b_2 = 0.3$ .  
 $\mu_3(dx) = \frac{3}{2}\sqrt{x} dx$ ,  $b_3 = 0.525$ .

# Principal's solution, first example

Example 1: plot of  $h_{\text{tilde}}$



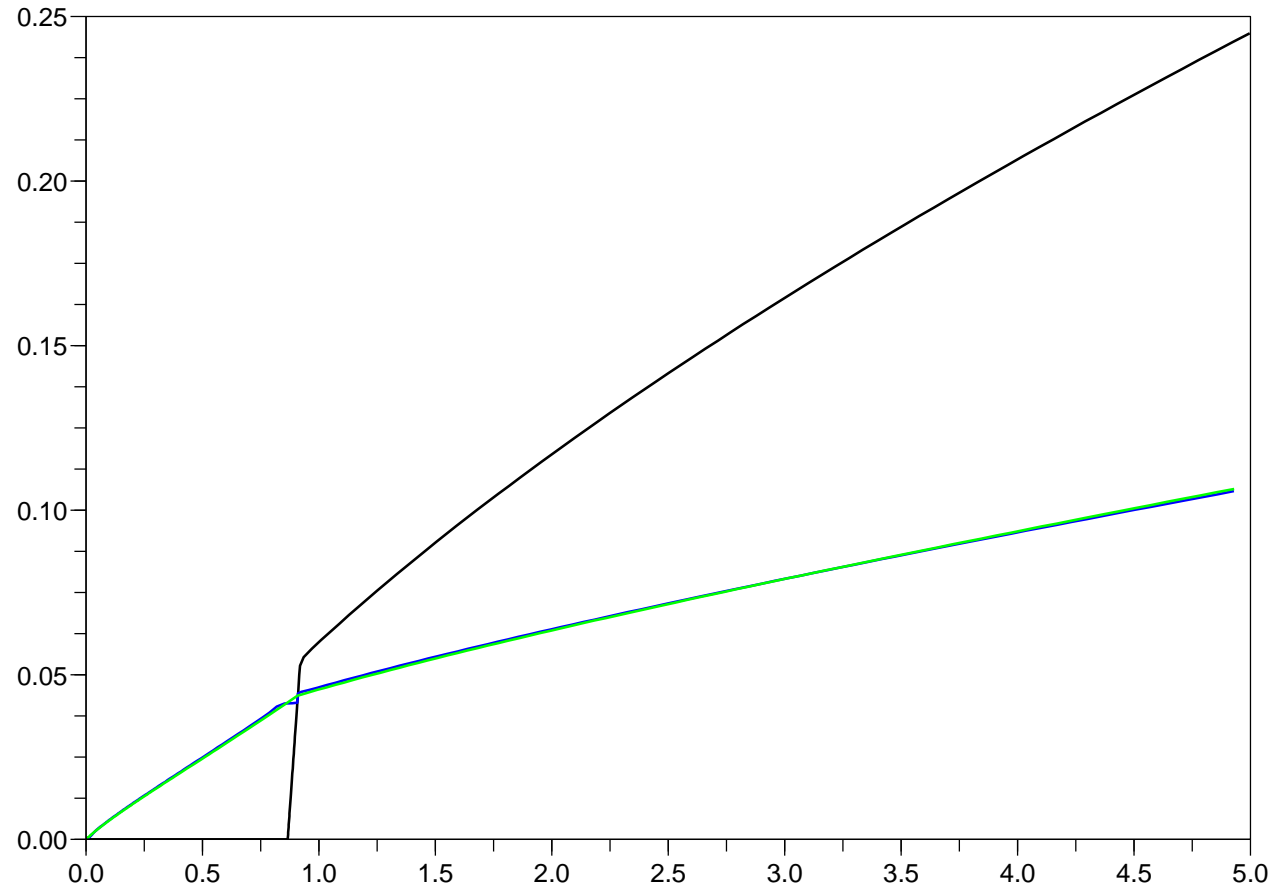
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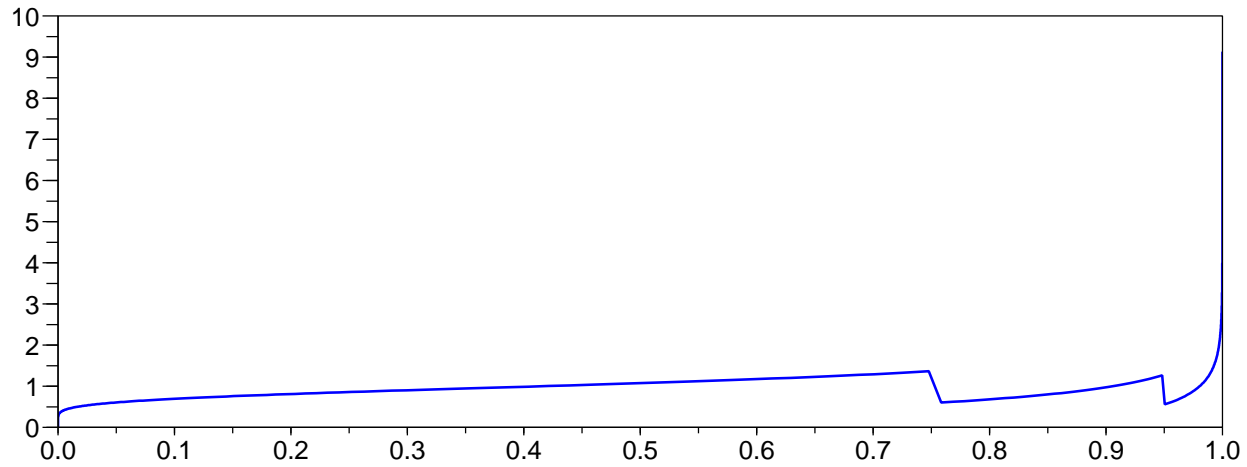
# Contracts, first example

EXAMPLE 1: First best (black), agent fee = 0.0376854  
Second best (blue), agent fee = 0.0435922  
Robust (green), agent fee = 0.0437189

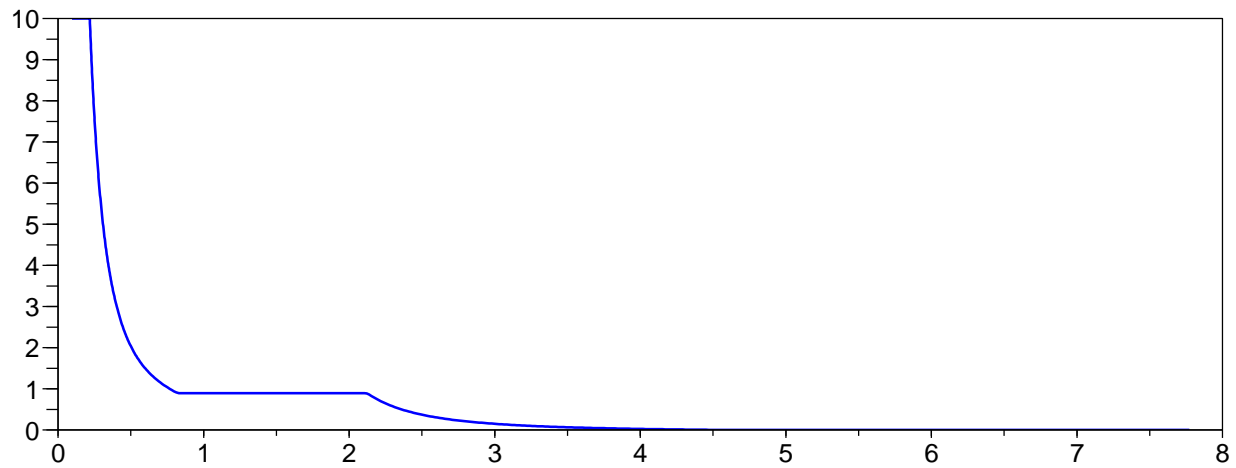


# Principal's solution, second example

Example 5: plot of  $h_{\text{tilde}}$

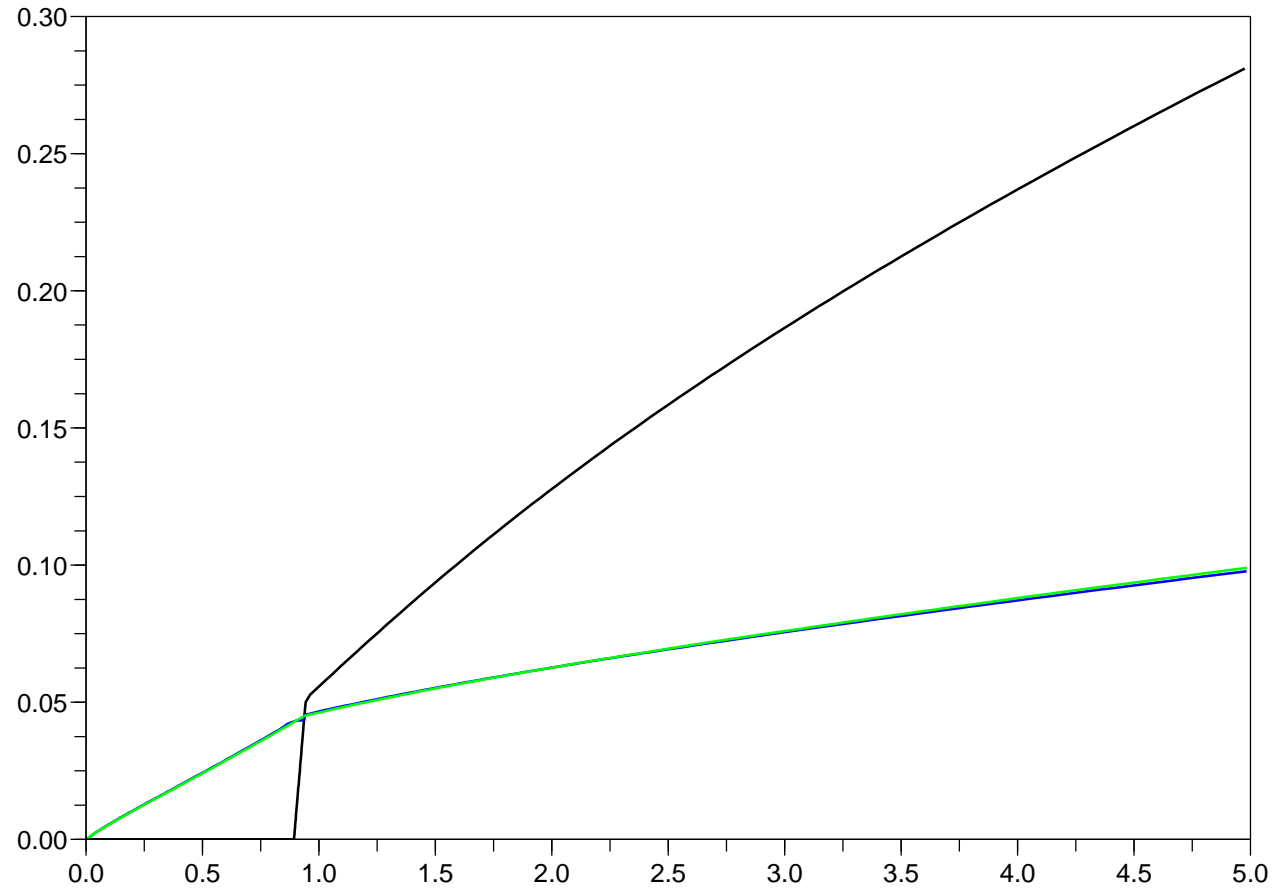


Example 5:  $\psi$  for the principal



# Contracts, second example

EXAMPLE 5: First best (black), agent fee = 0.0376854  
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# *Conclusions*

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